

The Honorable Phil Murphy  
Governor, State of New Jersey  
P.O. Box 001  
Trenton, NJ 08625

Dear Governor Murphy,

We applaud your efforts to make the hard decisions to contain this unprecedented virus in New Jersey. While we acknowledge that we are not saving lives like the healthcare professionals on the front lines of this fight, some of the services of our New Jersey real estate licensees may be essential during the period of Executive Order 107 (“Executive Order”). Going off your statements from the March 21, 2020 press conference, the accompanying question-and-answer period, and the language of the order itself, we interpret the following to be true and/or request confirmation that the following may take place while the Executive Order remains in effect:

- The Executive Order does not restrict real estate licensees’ ability to complete existing real estate transactions or initiate new transactions (subject to the limitations set forth in the Executive Order, i.e. work-from-home when possible and observe social distancing when necessary to be at office).
- Real estate licensees may still continue to work on their transactions from their office subject to the limitations set forth in the Executive Order.
- Individual showings of properties, inspections and walk throughs before closing may continue to take place to allow potential buyers to view and inspect the property they intend to purchase, provided all parties observe social distancing, and individuals may leave their residence for this reason notwithstanding a lack of an exception being provided for the same in Paragraph 2 of the Executive Order.
- Showings of rental properties may likewise continue to take place to allow potential renters to view the property they intend to rent, provided all parties observe social distancing, and individuals may leave their residence for this reason notwithstanding a lack of an exception being provided for the same in Paragraph 2 of the Executive Order.

It goes without saying that all of these practices will continue to operate based on strict social distancing guidelines. The need for the continuation of some real estate practices is essential only to mitigate the possibility of a New Jerseyan without a place to call home during a time where “home” is truly essential.

We intend to issue guidance on the above to our 55,000 New Jersey Realtors® members given the immediacy of the restrictions set forth in the Executive Order. We respectfully request final determination by your office prior to 9 p.m. enactment of the order.

Again, we thank you for your leadership on this increasingly intense pandemic.

Best,



Jarrod C. Grasso  
Chief Executive Officer  
New Jersey Realtors®