

The Commercial REALTOR® by the Numbers.

4,200

median size of lease
transaction in square feet

11,300

median size of sales
transaction in square feet

8

median transactions
per member,
each year

29%

have a primary
business specialty in
investment sales

25

median years of
experience in real estate

\$2.6

million

median commercial sale volume
year-to-year growth

58%

hold a broker's
license

Interested in becoming a NJ REALTOR®?

Visit njrealtor.com

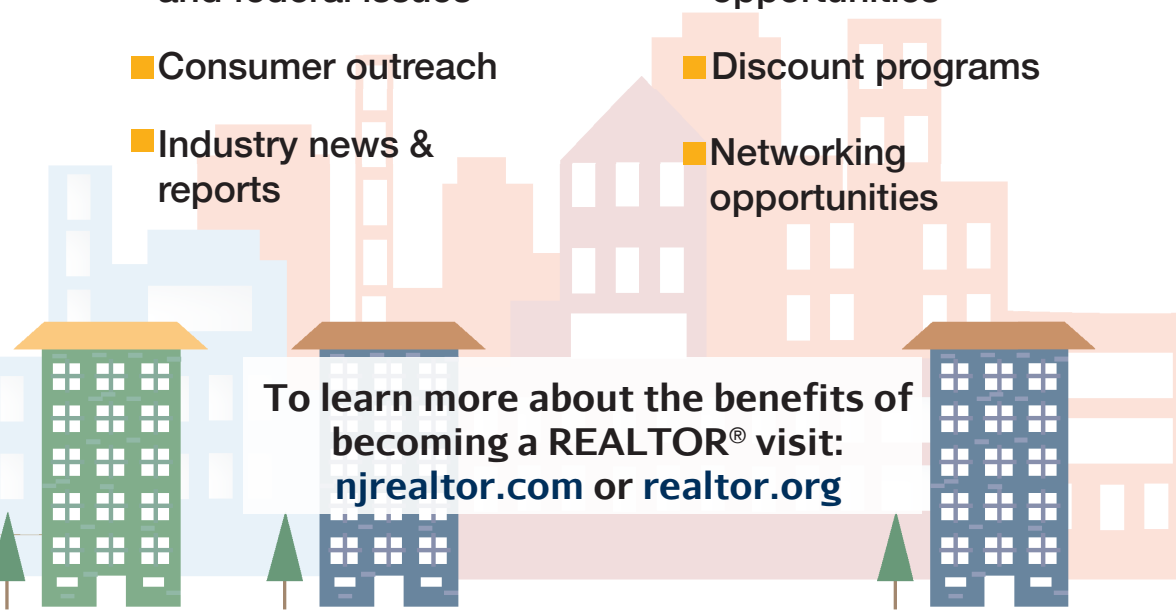
*Figures based on the NAR Commercial REALTOR® 2014 Member Profile



Member Benefits

Members of the REALTOR® community have access to an array of benefits and business tools to help them succeed in today's market.

- Online forms & contracts
- Real estate market data
- Advocacy on state and federal issues
- Educational opportunities
- Consumer outreach
- Discount programs
- Industry news & reports
- Networking opportunities



To learn more about the benefits of becoming a REALTOR® visit:
njrealtor.com or realtor.org